

European Venture Capital, Startup Ecosystem and Founder Advisory Operator

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10+ yrs

venture + ecosystem

30+ deals

reviewed / invested

EUR10M+

capital deployed

500+

founders advised / users

Europe

France - Estonia - Nordics

European early-stage investor, founder advisor and startup ecosystem builder. I help founders, accelerators and venture teams build investor-grade strategy, validate investment cases and raise capital with confidence.

CORE EXPERTISE

- Early-stage investing
- Startup fundraising strategy
- Investor readiness
- Accelerator workshops
- Deal sourcing and due diligence
- Investor relations
- Founder advisory
- Startup ecosystem programs
- AI-native operator systems

SELECTED TRACK RECORD

- Tenity: DEWA, Frankly Insure, eID Easy, Cryptoswift, Vinlivt
- Blast Club: Flease, Keewee
- The Kollektiv Club: Webel, Anthropic access

EDUCATION

- M.Sc. Political Sciences - University of Tartu, Estonia
- B.Sc. Business Administration - University of Tartu, Estonia
- Baccalaureate in Economics - Assomption Sainte Marie, Lyon

LANGUAGES

French native | English native | Spanish B2 | Russian A2

NETWORKS

The Kollektiv Club | EstBAN | EstVCA | Swiss EP | Plug and Play | Startup Estonia ecosystem

PROFESSIONAL EXPERIENCE

Founder, The Kollektiv Club
Europe | 2025-Present

- Founded a private investor community connecting 80+ experienced angels and operators with carefully selected early-stage opportunities.
- Managed investor relations, reporting and curated deal-flow access including Webel and Anthropic-related opportunities.

Founder and Builder, VC Brain / Ugly Baby
Europe | 2024-Present

- Built AI-powered fundraising intelligence and VC audit tools used by 500+ founders.
- Translated investment experience into practical diagnostics, investor lists, fundraising reports and founder workflows.

VC Advisor and Workshop Facilitator, Independent
Europe and emerging ecosystems | 2024-Present

- Help founders, accelerators and startup programs prepare startups for fundraising through workshops, office hours and advisory.
- Worked with program contexts including Plug and Play, Swiss EP, Garage48, Tenity and European ecosystem builders.

Investment Manager to Venture Partner, Tenity
Nordics, Baltics, France, Benelux | Jun 2023-Present

- Led early-stage investments across multiple European regions, with 30+ investments and EUR10M+ deployed personally.
- Managed relationships with founders, LPs, corporate partners and portfolio companies across assigned regions.
- Supported accelerator cohorts across Estonia, Latvia and Denmark, combining investment, mentoring and founder support.

Investment Manager, Blast Club
Paris, France | Jan 2023-Jun 2023

- Invested in high-growth European startups through one of France's leading retail investment platforms.
- Operated in a fast-paced investment environment deploying around EUR2M every week.

Head of Investments, Funderbeam
Tallinn, Estonia | 2021-2023

- Led the investment team at a European equity crowdfunding and secondary exchange platform.
- Built investor communities, led syndications and executed cross-border investments across the Baltics and Nordics.

Investment Associate / Analyst, Funderbeam
Copenhagen and Barcelona | 2017-2021

- Sourced and evaluated early-stage startups across Scandinavia and Iberia.
- Built foundations in investment analysis, founder assessment and cross-border deal execution.